

THE BULLETIN



Published by the Scouill Manufacturing Company for its Employees.

Vol. XXXIII June 20, 1949 No. 12

Neither Union

Provided that 30% of employees in the bargaining unit of the Main Plant and Waterville Division have authorized A. F. of L. to represent them, we will have a representation election run by N.L.R.B. on July 7, 1949. Employees may choose between "Neither Union", "A.F. of L.", or "P.M.C.-C.I.O.". N.L.R.B. put P.M.C.-C.I.O. on the ballot because it had a few signed authorizations from employees. The election will be held on Company property and on Company-paid time.

If A.F. of L. does not have authorization from 30% of the bargaining unit, there will be no election now. It would be postponed until some union could show N.L.R.B. a 30% interest.

Generally speaking, unions are political organizations. Union leadership stays in power by the political trick of promising anything to everybody.

Elsewhere on this page, we report the background of the two unions that will be on the ballot. We don't believe their leadership will be particularly advantageous to our employees. History frequently foretells the future. We would hate to have our future follow the events of their past.

"Neither Union" should receive your careful consideration. It is likely that Mine, Mill will campaign for "Neither Union". Make no mistake, a vote for "Neither Union" will be taken by the Company as a vote against any union. Mine, Mill will not be the Bargaining Agent after Midnight, August 1, 1949.

The principal advantage of a union to an employee group is a grievance procedure. Should "Neither Union" win the election, a grievance procedure is provided in our employees manual. We would cooperate with employee groups to formalize this procedure.

Should you choose one of these unions as bargaining agent, we will bargain with it in good faith. You will be free to vote as you see fit in this election. It is by secret ballot. The Management threatens no retaliation, nor offers any benefits to sway your vote. We have simply set forth on this page statements which we believe you should consider before voting.

We will accept your choice.

Ellan & Cirties, Vice-President

W. T. Hunter With Schrader 50 Years

June 5 marked the completion of fifty years of service with A. Schrader's Son by Mr. William T. Hunter, Vice-President and Director of Scovill, and President of A. Schrader's Son, Inc. of Brooklyn, New York.

Mr. Hunter began his career with A.

A. F. of L.

An industrial union reported as under Federal Charter from A.F. of L. headquarters. It is different the usual A.F. of L. craft

A local of A.F. of L holds bargaining rights in a Waterbury plant that used to be a very large employer. That plant's employment has shrunk to a few hundred in the past year. The local started with Mine, Mill. It withdrew and became independent. Later it joined the Watch Workers' Union. It withdrew from that and finally landed with A.F. of L. It has had the same leadership throughout. There is little doubt but that this leadership's activities have had a part in the decline of the old local Company. This leadership is now asking you to let it lead you. We believe it is bad news.

Schrader's Son on June 5, 1899, in the Bookkeeping Department. From 1910 to 1930 he was associated with the corporation as an officer and a director of the firm.

In 1930, when the entire stock of Schrader Corporation was acquired by Scovill Manufacturing Company, Mr. Hunter became President and General Manager. Since 1935, when the Schrader Company was taken into Scovill as its largest Division, Mr. Hunter has

(Continued on Page 4, Column 2)



William T. Hunter

Plumbers' Brass Goods on Display



One of approximately 125 exhibits at the 1949 Home Comfort Exposition held in the Cleveland Public Auditorium, from May 30 through June 2, 1949, this attractive Scovill display featured Waterville Division's line of Plumbers' Brass Goods and the Main Plant's "Uniflare" tube fittings.

In conjunction with their 67th annual convention, the National Association of Master Plumbers sponsored the 1949 Home Comfort Exposition which was held in Cleveland, Ohio recently.

Attending the convention were progressive plumbing and heating contractor-retailers, many of whom are actively engaged in merchandising industry products and related appliances, with the result that they are better retail outlets than ever before.

Wholesalers were also invited so that they too would be able to see the

(Continued on Page 4, Column 4)

P. M. C.- C. I. O.

This Council has as members a number of industrial locals. It is under charter from C. I. O. Shipbuilders

The locals that make up P.M.C. were once in Mine, Mill. Leaders of P.M.C. were the local leaders of Mine, Mill when the Mine, Mill struck Scovill and other local plants in 1946. That strike cost Scovill employees about \$1,700,000.00 in wages lost. It gained nothing that would not have been gained without a strike.

P.M.C. was formed to oppose the International Mine, Mill leadership. P.M.C. leadership led a revolt from Mine, Mill and acted without affiliation with any International C.I.O. union for a while. It then affiliated with C.I.O. Shipbuilders where it is today. However, P.M.C. leadership has been spanked by C.I.O. Shipbuilders. It is reported that P.M.C. leadership is no longer on the payroll of Shipbuilders and that it has little influence with the International Union. No bargain here.

July 4th Shutdown

In observance of the holiday, all Main Plant departments will be closed on Monday, July 4. Notices will be posted within departments as to reopening schedules.

opening schedules.

The Waterville Division will also be closed on the Fourth of July.

1949 Vacation Pay Main Plant and Waterville

Vacation pays for hourly and piecework employees of the Main Plant and Waterville Division who qualify will be distributed on Wednesday, June 29, on the regular payday schedule

on the regular payday schedule.

Vacation pay receipts will be delivered to each department not later than Tuesday, June 28. Employees absent when pay receipts are distributed will be given their receipts at the pay station when they call for their vacation pay.

Two Men Retire

Alessandro DeSocio

Alessandro DeSocio, Buff Room, has been placed on the Special Retirement List as of May 30, 1949.

With the Company for almost thirty-one years, Mr. DeSocio has served as a buffer in the Buff Room throughout this entire period.

Joseph Minervini

Joseph Minervini, East Rolling Mill, has been placed on the Special Retirement List as of June 1, 1949.

Mr. Minervini has twenty-seven years of continuous Scovill service. He has served as a machine operator in Vacuum Cleaner & Scrubber, annealer's helper in Electric Anneal, inspector in the East Rolling Mill and, since 1948 he has been a scrap man in the Mill.



Published by the Scouill Manufacturing Company for its Employees.

99 Mill Street, Waterbury, Connecticut

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"We pledge ourselves to investigate thoroughly for accuracy before publication the material presented in THE BULLETIN."

Vol. XXXIII

June 20, 1949

No. 12

Waste In Government

The Commission on the organization of the Executive Branch of the Government appointed in July of 1947 by President Truman, Speaker Martin and Senate President, Pro-tempore Vandenberg has worked diligently for the past 21 months and has recently submitted their final report.

The chairman of this commission was Honorable Herbert Hoover, ex-President of the United States, and the report of the commission is popularly known as the Hoover Report.

Some items of waste and inefficiency as noted in this committee's report are listed below.

- 1. It costs the Post Office $2\frac{1}{2}$ cents to print and deliver a penny postcard.
- 2. Paper work in 3,000,000 purchase orders each year costs more than \$10.00 per order and more than half the purchases are for items costing less than \$10.00.
- Thousands of tons of obsolete, useless records and documents are kept in steel cabinets on costly office floors at maintenance charges of \$29.00 per year when they might be stored in cardboard containers in warehouses at \$2.15 a year.

These and many other items of waste and inefficiency if corrected could save, according to the Commission, at least \$3,000,000,000 each year. A Citizens Committee was formed on April 8 as a result of a desire expressed by many prominent citizens and organizations for a "followthrough" on the Commission's recommendations.

Even these few items of waste should be the serious concern of each of us to the end that we ask our representatives in Congress to support with all their vigor and enthusiasm the Commission's recommendations.

It should also be an incentive for each of us to look around a bit ourselves and eliminate costly waste wherever possible.

Are You Using The Right Tools?



This picture shows a typical hammer and drift job. A "soft" hammer is being used to strike the drift which is hard.

So far, so good -BUT, the hard drift is being used against a hard bearing surface. Right there is where a chip will come from sooner or later and possibly cause serious injury to an eye.

Soft against hard against soft — or - hard against soft against hard. That's the rule. Never use hard against hard at any point on this type job.

Failure to do these jobs right results in hospital reports which sound like these:—"steel chip in arm" — "steel chip in leg" — "steel chip in neck" 'steel body in eye". Sometimes an innocent bystander is the victim.

Be sure to do these jobs with the right tools; keep the visitors away.

Wear safety glasses for more certain protection.



Avoid Heat Fatigue New Coated Salt Tablets Available For Use In Plant

An easier to take salt tablet is now being issued from the tablet dispensers throughout the West and East Plants and the Waterville Division.

The "Enteric" coated tablets are to be swallowed whole, with plenty of water — they are not to be chewed. The coating will permit the tablet to pass through the stomach and not be dissolved until it enters the small intestines, where it is absorbed to replace the salt loss from sweating during hot weather.

The loss of body salt from excessive sweating dehydrates the body, resulting in weakness and fatigue. The salt loss can also result in heat cramps, even heat prostration.

To avoid heat sickness and loss of

efficiency this summer, keep up your body salt balance. Don't forget you also lose much vitamin "C" sweating, so replace that with plenty of orange, lemon or grapefruit juices.

Ten-Year Awards

The following employees received the silver service pin for ten years of continuous Scovill service:

Lena Garofalo, Tube Mill, as of June 9; John J. Falvey, Button Eyelet Tool, as of June 14.

Our Retired Folks George Hubbard Heads Group

The June picnic-meeting of our retired folks was held at the Woodtick Swimming Area on Tuesday, June 7. A short business session was held at which George Hubbard was elected to serve as Chairman of the Club.

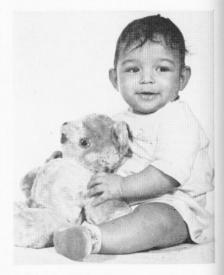
Mr. Hubbard will appoint a committee to work with him on setting up an activities program for the group. All members are invited to send in their suggestions to the committee, in care of the Employee Activities Office.

The next regular meeting of the Club is scheduled for the first Tuesday in September. Notices will be sent to members in the usual manner.

Diane Corbo And Maurice Rooks, Jr.



Diane Corbo poses with her birth-day cake which has three candles. Her father is Anthony, formerly of the Waterville Division and Michael, elevator operator, is her grandfather.



This good looking young lad holding his teddy bear is Maurice Rooks, Junior who is six months old. His father, Maurice, Senior is employed in the Casting Shop.

Jerry Pomponio Active Tho' Retired



Belt making has become more than a hobby for Jerry Pomponio, retired Scovillite. It has become a business venture for him and he's kept pretty busy making leather and plastic belts for men and women. Here's a few samples of his work — the darker colored belts are made up in leather, the lighter one is plastic. Jerry also makes fine cowhide leather wallets for men and women.

Jerry Pomponio joined the ranks of our Retired Folks in November, 1947, after thirty-two years of continuous service. Most of his years of service had been spent in the Lacquer and Lacquer Wash rooms but his afterwork hours were busily spent outdoors in his lovely garden at home.

Taking care of his garden and puttering around the house kept Jerry busy for a while but he then decided to look for something else to do to keep him occupied in the future.

Jerry became interested in belt making and is now quite adept at it. His friends and neighbors liked the belts so well they placed orders with him to have some made up. This Jerry did and he has now decided to continue making belts for all interested.

They are made up in leather or plastic, for both men and women. It's quite a tricky job entwining the links—but they're in to stay. They come in three different widths, in a variety of colors. After June 26 the Yankee Peddlar store will have samples on hand and will take orders for Jerry. The belts will be sold for \$2.50 each but they're certainly worth more. Golfers will find them worthwhile—

Newly Organized Model Association

Twenty members attended the first meeting of the newly organized Scovill Model Association which was held at the SERA Clubhouse on Wednesday, June 1. By-Laws and a Constitution were adopted that evening.

Officers elected at the meeting were: President, Louis Thelin; Vice-President, Michael Rahuba; Secretary-Treasurer, George Sunderland; Contest Director, Harold Sickler; and Member of the Board, Fred A. Wilson.

Arrangements are being made for the construction of a model airport which will be ready very shortly.

All interested employees are invited to join the Association. Contact George Sunderland, Metals Research Dept., for membership application blanks.

Plans are also being formulated for a contest to be open to club members in the very near future.

the tees will slide so easily in between links in the belt.

Jerry is also quite a hand at wallet-making. He had none on hand when we dropped in for the above picture but they're of fine cowhide and he's selling them for only \$4.00.

Why not drop into the Yankee Peddlar and see the belts. Jerry promises early delivery on all orders.



By Dora Mori

Confetti And Rice

FLORINDA GREGUOLI, B & F Production, became Mrs. P. Stere May 30 at Our Lady of Lourdes Church. DOR-OTHY BERNIER, B & F Sales, was her maid of honor. The newlyweds flew to Bermuda for their honeymoon.

other of our members to say "I do", became Mrs. Joe DiVito June 4 at St. Margaret's Church. They are honeymooning at Jug End Barn.

Cards Aplenty

MARSHA DZUBAY, Planning, informed me that she has some Get Well cards on hand at 60¢ a box and Handy Notes at 50¢. If you wish to purchase any, please call her at ext. 591.

Vacationing

The DUFFY twins, HAZEL and HELEN of Merchandise Sales and Advertising, respectively, can truthfully sing "California Here I Come". They are motoring to the West Coast with California the ultimate end.

BARBARA LaFLAMME, Slide Fasteners has been vacationing in New York

er, has been vacationing in New York State.

Golfing Champ In Our Midst

JEAN OSTROSKI, Insurance, won the Lincoln Trophy Award for a bit of fine golfing. JEAN didn't stop there. She also won a bracelet for first place in the Memorial Flag Day Tournament. JOSEPHINE PERRY, Credit, placed second.

Condolences

Our most sincere sympathy to MOL-LIE COLLINS, Trucking, on the loss of her brother recently.

Illness

HELEN LOY, Class "96" Office, is still out ill, but we hear she is well on the road to recovery.

Glad to see ELEANOR MORIARTY, Mill Production, with us again after her illness.

Trim & Knurl

By Betty Young

Congratulations to MR. and MRS. ROBERT CURRIE who celebrated their twenty - eighth wedding anniversary on June 6.

PHIL COLELLA and some friends spent some time in New York City recently. They all had a grand time attending various shows and broadcasting programs.

ROSE LaPIO celebrated her birthday on June 6. She was the recipient of many lovely gifts.

Our sympathy to CHICK and FRANKIE MARINARO who recently lost their sister.

Various cards have been received from FRANK RAGOZZINO who is visiting in Italy. From all reports, he is having a grand time and expects to be home soon.

Looking Out East

By Harry Shewbridge

112 Building

Second floor — We are happy to report that MARGUERITE DUFFY recuperated quickly from the exertion of window washing and putting up screens.

Fourth floor — Happy Birthday to SARAH LAUDANO who celebrated it on the 21st

Fifth floor—FELIX GROHOWSKI is more excited than a groom-to-be over the wedding of his daughter which will take place on the 25th. "It will be a wonderful event," says FELIX.

Sixth floor—FRANCIS GARBAUSKAS is the happiest man on this floor. Why not? He just got married!

After nine months of waiting, JOE BARTUSKI has another addition to his family—a pretty new Plymouth. Congratulations to you, daddy!

Rod Mill Topics

By Dom Polo

We all miss PHIL BERTRAND who left us and decided to go into business for himself. Good luck to you, PHIL. Don't forget to order some nice juicy steaks so that we can all tie on a good old feed when we go out to see you.

CEIL PALDOUF is very much missed by her co-workers. CEIL has left us to work in the Wire Mill.

Seems as though the main topic around the Mill recently has been vacation. With the warm weather here, everyone is making plans for the time off.

Heard that TOMMY RYEAL is quite

Heard that TOMMY RYEAL is quite a golfer. From all reports, it seems as though he spends most of his free time at East Mountain playing and is good at it too.

"Stripper" Fashions Designed for Action



A long-sleeved jacket, another of the Scovill-designed "Stripper" fashions, is tailored in the sturdy new fashion fabric called Topsail.

"Stripper" fashions include jackets and skirts equipped with Gripper fastener Thumb Strip closings, smooth slacks and shorts equipped with Gripper zipper placket fastenings. They're available in all Peck & Peck shops and in Neiman-Marcus, Dallas.

Rod & Gun Club News

By Fred Ensminger

The Rod and Gun Club will hold its annual fishing competition for members only at Woodtick on Saturday, July 23 from 8 a.m. to 6 p.m. There will be cash prizes. The drawing for boats will be held on Tuesday evening, July 19, at Woodtick.

The annual outing of the Rod and Gun Club, now planned to be held at Woodtick on Saturday, August 27, will follow the same pattern of previous years. There will be food and games. Prizes will be awarded to winners of fly casting, bait casting, rifle and skeet contests.

Dues for 1949 must be paid in order to participate.

Current Class in Quality Control Course



The seventh class to study Quality Control by Statistical Methods is made up of representatives of: Metals Research Department, Mills Division, Planning and Slide Fastener Division. "Guns" Baldwin is instructor.

and Slide Fastener Division. "Guns" Baldwin is instructor.

Left to right, are:—Lucien Wolff, Phil Weld, Donald Garrick, John Goepel,
John Kennedy, Jack Murphy, James Bruno, Edward Brennan, Alexander Andrusiewicz, Lyle Carlson, Henry Friez, Harvey Stackman, Fred Barry and Ellington Wade. Standing, "Guns" Baldwin. Absent, Francis Zibkowski.

Old-Timers Enjoy First Annual Picnic At Woodtick



The first picnic of the season to be held at the Wood-

tick Recreation Area was that of our retired folks.

Approximately seventy members of the Club met at the SERA Clubhouse on Tuesday, June 7, and rode out to the picnic area in cars or by bus.

It was an ideal day for a picnic, and all attending this first outing of the group had a fine time — sitting around in the warm sun, inspecting the grounds, doing away with hot dogs and hamburgers with all the trimmings, and soda pop. Here's most of the group in attendance.

Classified Ads

For Sale

1936 Chevrolet, two-door sedan, good condition, \$300 cash. Call 3-3411.

Gould Balance Flow Shallow well pump, 40-gallon storage tank, two years old. Call Watertown 1501-R after 4 p.m.

Tractor equipped with a saw frame; plow; slide board; Plymouth coupe; rabbits, all sizes; scrap wood, building wood, best offer for any article. Call at 13 Shelly Street off of Wall.

Green and tan kitchen oil range; green and tan gas stove, good condition, \$35. Call 5-8371.

Girl's bicycle, fully equipped, good condition. Call 5-1034.

Oil stove, gas stove, both in good condition, reasonable. Call 5-1511.

Two-room cottage at Hammonasset, completely furnished, \$1200 cash. Call 5-2433 after 6 p.m.

Maple bed with spring and mattress. Call 3-4736.

Two 19 x 650 tires, used very little, \$10 each. Call 4-7687.

"Glider" three-room house-trailer furnished. Call 3-8118.

Garden tractor, 4 h.p., all attachments including riding sulky. Call 4-8664.

Cream colored Philgas combination range, four burners, A-1 condition. Call 3-5295.

Dark green awning, 12 foot, used one month, \$15; player piano with rolls, \$15; four-poster rope spring bed, over 150 years old; six Venetian blinds, 20 inches wide, \$10 for lot. Call 4-5830.

Evinrude outboard motor, 22½ h.p., good condition, \$125. Call 4-8661.

3/4 size Colonial style bed with spring and mattress, \$20; two steel porch chairs with cushions, \$5 each; picnic table with four benches, \$10. Call 3-8862.

1941 Mercury Club coupe convertible, light blue, new tires, spotlight, radio and heater, new nylon seat covers, new motor, perfect condition, \$850. Call 3-2881 mornings from 9 to 12.

Baby Carriage and Crib. Call 5-9968.

Wanted To Buy

Maple cedar chest, good condition. Call 3-8830.

Small tent for child. Call 5-8979. Lawn swing. Call Naugatuck 6067.

Tenants Wanted

Large room, kitchen privileges, on Waterville Street. Call 3-0927.

Found

Glasses in 145 Building. Call ext. 345.

Inter-Dept. Softball

The first round of the Inter-Department Softball League is completed.

In the National League, the North Mill won the first round with 5 wins and no defeats. The Truckers were second with 4 wins and 1 defeat.

In the American League, the Waterville Tool Team is the winner with 4 wins and no losses. Slide Fastener finished with a 3 and 1 record.

Group Insurance Accidental Death, Dismemberment

There seems to be some misunderstanding among employees concerning the Accidental Death and Dismemberment section of the Group Insurance policy.

It is not Life Insurance.

It provides benefits for the accidental loss of life, limbs, and sight, excluding losses resulting from occupational accidents.

This is explained on Page 3 of the booklet outlining the plan, which was given to each member when he joined.

William T. Hunter

(Continued from Page 1, Column 2) served as Vice-President in charge of the Schrader Division.

All through his many years in the management of Schrader, Mr. Hunter has been extremely active in the development of the tire valve industry.

In 1906 he made the first tests of underwater telephone equipment for Diving Apparatus anywhere in the world. At that time he had gone down in a (Schrader) diving suit off Sandy Hook, N. J., to test divers' under-sea telephones.

This experiment was made with a wrecking crew engaged in salvage operations on two ships which had collided and sunk. One of the ships was enroute to Panana with government supplies for the construction of the Canal.

In the early 1920's Mr. Hunter saw the accomplishment of world acceptance and standardization of the Schrader type of Pneumatic Tire Valve.

POSTMASTER—If addressee has removed and new address is known, noutly sender, Depr. B, on Form 3547, postage for which is gnaranteed by the sender.

Return Postage Guaranteed SCOVILL MANUFACTURING COMPANY
99 Mill Street, Waterbury, Conn.

An Honest Man Is Frank Marinaro

When Frank Marinaro of the Sanitary Department found a wallet containing a sizeable sum of money, he promptly turned it over to the Guard Department. They returned it to its owner, John Degnan of the Tube Mill. Frank refused the reward offered.

We certainly think that Frank deserves a pat on the back as acts like this don't happen often enough.

Inter-Dept. Golf

Mike Exarhou and Dick Argenta are leading the League with 4 wins and no defeats. Tom O'Connell and Howie Kraft are second, 4-1.

John Jacobs and Orkie Garlinski are tied for low gross with 36.

Sports Calendar

BOCCI-Held at Woodtick every Wednesday, 6:00 p.m.

CAMERA CLUB — Meets second and fourth Thursday of every month at Spencer Block, 8:00 p.m.

GOLF — The Inter - Department League meets every Tuesday at East Mountain, 5:15 p.m. The Varsity League meets every Friday at East

Mountain, 5:30 p.m. HORSESHOE—The Varsity League plays at the Stadium Courts every Wednesday, 6:00 p.m.

SKEET — Shooting at Woodtick every Friday, 5:00 p.m.

SOFTBALL — (Inter-Department Leagues) National League at Brass Mill Diamonds every Monday, 6:30 p.m. American League at Brass Mill

Diamonds every Tuesday, 6:30 p.m. TENNIS — Instructions every Wednesday at Hamilton Park, 5:15 p.m. Contact Employee Activities Office, ext. 834, for further information.

SERA Kids' Day Camp

Registration blanks for the SERA at Woodtick are Kids Day Camp coming in very well.

However, there are still several people, who have indicated that they want their youngsters to attend the camp, who have not sent in the blank.

The committee is very anxious to have registrations early in order to complete all details and hire supervision in addition to the two people already employed if necessary.

Call ext. 834 if you have not received a registration blank or if there is any additional information you desire to know.

New Assignments

Engineering

The following notice of appointment has been received from T. W. Colina, Chief Maintenance Engineer:

Effective June 6, 1949, Mr. Thomas F. Pawlowski has been appointed foreman of the East and West Plant Carpenter Shops. He will report to Mr. J. A. Nagle.

Mills Division Sales

Mr. C. P. Goss, Vice-President in charge of Mills Division Sales has announced the following appoint-

Effective June 1, 1949, Mr. George E. Sickles has been appointed Assistant to the Sales Manager—Mill Products Division. He will supervise the sale of products of the Tube Mill.

Mr. Nelson J. Squires, who has been supervising the sale of Products of the Rolling Mill and Tube Mill, will confine his duties to supervising sale of all Sheet and Strip products.

Planning A Vacation?

Now that summer is here, it's time to plan your vacation. Scovillites who have not yet planned theirs and wish to, can get help from the Employee Activities Office which will aid them in getting reservations.

Plan now, well ahead of time, in order to get the best reservations for your late July or August vacations as it takes time for the office staff to make proper contacts. It is sometimes impossible for them to make all arrangements with only a week or two notice from the employee.

They will contact and reserve hotel and resort rooms, book travel tickets and obtain tickets to any sporting or theatrical event, a service without cost to Scovill employees.

Joseph Caruso Dies

Joseph Caruso, Waterville, died at his home on June 15, 1949.

Mr. Caruso had over thirty-eight years of continuous Company service. He had been a buffer in the Waterville Buff Room until illness caused him to leave on December 13, 1948.

He is survived by two daughters, a son and three grandchildren.

The funeral was held from the Colasanto Funeral Home on June 18. Burial was in the Calvary Cemetery.

Plumbers' Brass Goods

(Continued from Page 1, Column 3)

displayed products and to discuss better methods of marketing them. The Exposition was opened to the public during the evening hours.

On hand at the Exposition were Ed Finn and King French of the Advertising Department, Bob Roulston of Automatic Screw Machine Products Sales who demonstrated Uniflare tube fittings at the booth, and all Scovill salesmen handling the Waterville Division's plumbing line. The salesmen attended a sales meeting after the Convention.

An added attraction at the Scovill booth was the awarding of three Top-O-Tank chrome-plated shelves during each day of the Exposition. Tickets were given to visitors at the booth and drawings held three times daily.

PERMIT No. 123 WATERBURY, CONN PAID U. S. POSTAGE c. 562, P. L. & R.